

# June 2002 Report Card on Retail Competition



Public Utility Commission of Texas – Electric Division

#### Residential Market



• Customers have meaningful choices with multiple REPs/products in all areas.

TDSP	# of REPs	# of products Renewable	
	(inc. AREP)	(inc. PTB)	<b>Products</b>
Oncor	9	9	1
Reliant	9	9	1
TNMP	5	5	1
CPL	5	5	1
WTU	3	3	0







## Changes in Residential Offers from April to May

- The number of REPs actively marketing in each territory hasn't changed. However, the number of publicly disclosed products has.
  - All REPs currently are offering a single product in each area (as disclosed on web site) as opposed to some REPs having multiple offers in previous months.
  - Some REPs do have other offers available that are not publicly posted, or have customers on previously available offers.
- After several months of stable prices, several REPs adjusted their pricing in May.
  - Of 31 offers in May, 10 are higher than equivalent offer in April, 2 are lower, 19 have not changed.
  - Price changes would not have affected customers on term contracts with fixed prices.





### Residential Savings Due to Price to Beat Reduction

- Through June 2002, residential customers paid approximately \$441 million less under the price to beat rates as compared to the rates in effect on December 31, 2001.
  - \$124 million from statutorily mandated 6% reduction.
  - \$317 million from reduced fuel costs and the expiration of fuel surcharges.
- At <u>current</u> price to beat rates, customers would save an additional \$604 million when compared to 12/31/01 rates from July through December of 2002.
  - \$176 million from statutorily mandated 6% reduction.
  - \$428 million from reduced fuel costs and the expiration of fuel surcharges.
- Potential savings available if <u>all</u> residential customers switched to lowest cost offer in their area.
  - \$277 million could be realized on an annual basis based on current competitive offers.





TDSP	Savings due to Price to Beat Reduction	Additional Savings Available from lowest current offer*
Oncor	\$525 million	\$96 million
Reliant	\$395 million	\$137 million
CPL	\$63 million	\$32 million
TNMP	\$45 million	\$6 million
WTU	\$20 million	\$5 million



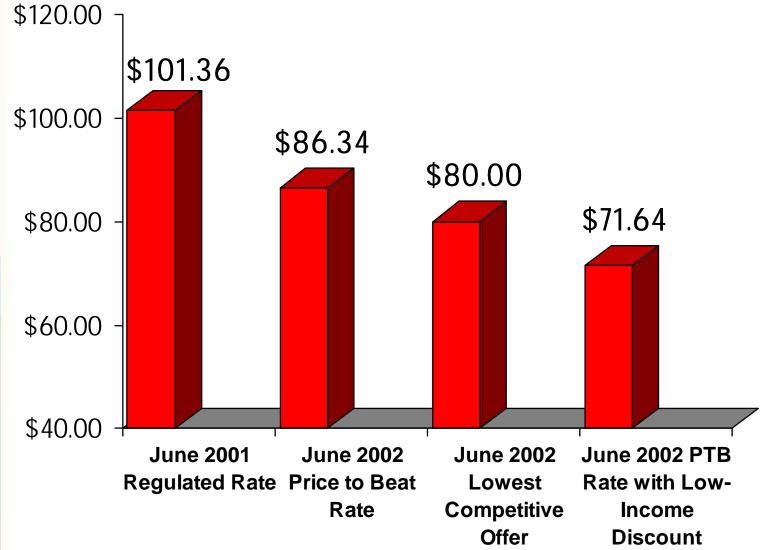
TOTAL \$1 Billion

\$277 Million

\* lowest verified offer as of 6/1/02

### Comparison of June Bills for Household Using 1000 kWh per Month - TXU

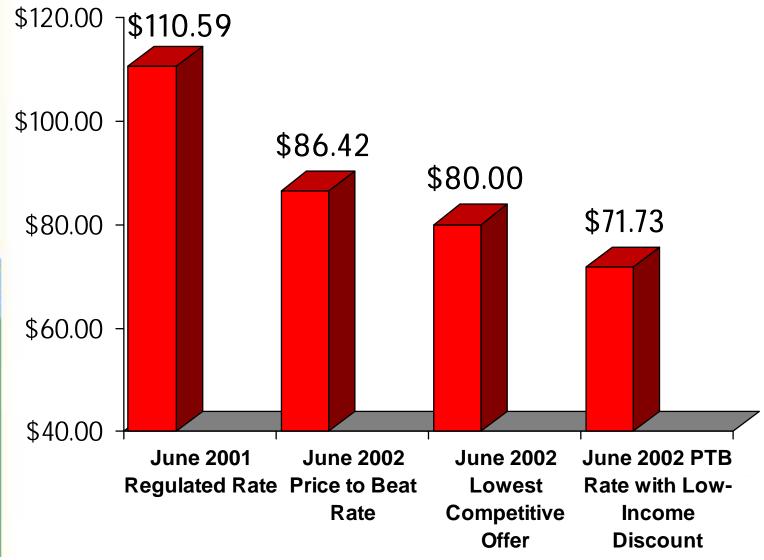






### Comparison of June Bills for Household Using 1000 kWh per Month - Reliant

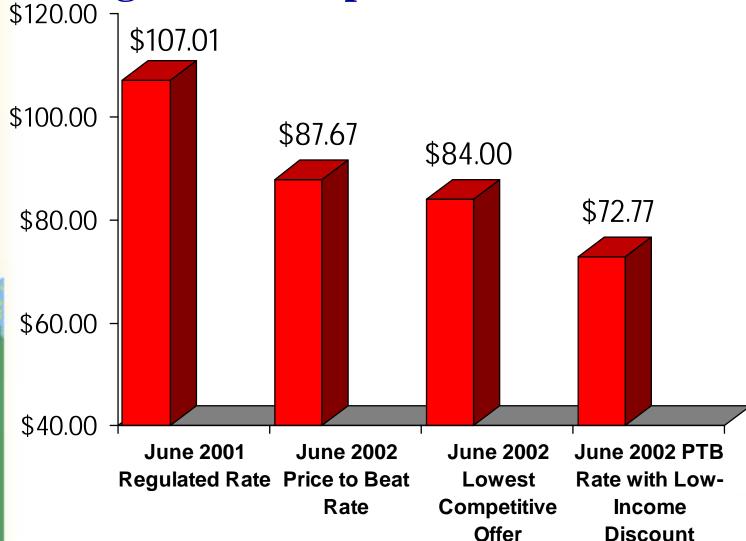






### Comparison of June Bills for Household Using 1000 kWh per Month - TNMP

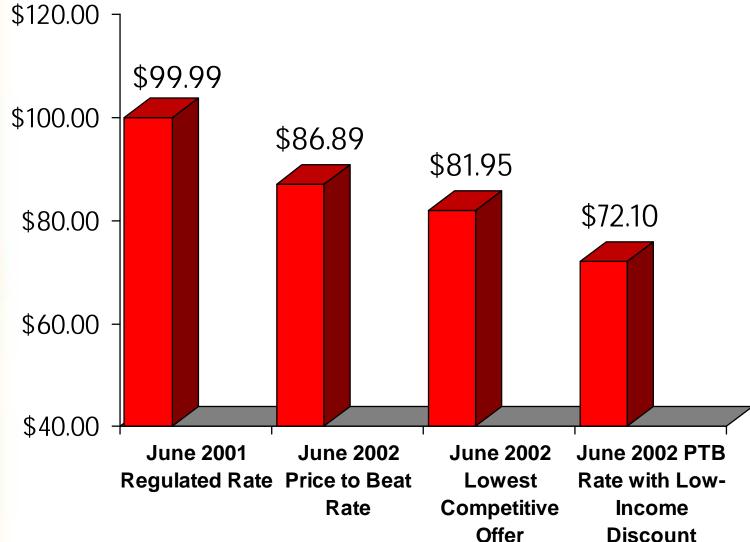






### Comparison of June Bills for Household Using 1000 kWh per Month – CPL







### Comparison of June Bills for Household Using 1000 kWh per Month - WTU









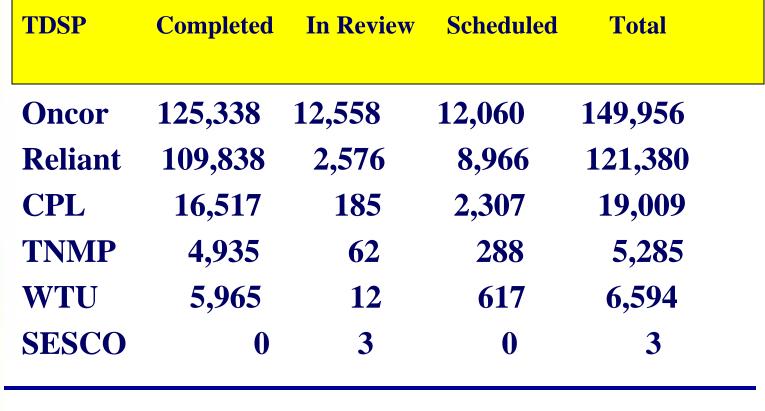
# Estimates of Commercial and Industrial Savings

 Staff intends on updating estimates of C&I savings in July after receiving additional information that will be requested as part of the Scope of Competition Report.



#### **Total Switch Requests**







1-866-PWR-4-TEX POWERTOCHOOSE.ORG



262,593

15,398

24,240

302,227

\*As of June 17, 2002

### Switching Activity Since May



T&D	# of Switch Requests	% increase
Utility	since May Report	

Oncor	16,515	12%
Reliant	5,847	<b>5%</b>
CPL	1,287	<b>7%</b>
TNMP	224	4%
WTU	315	5%
SESCO	0	0%



TOTAL 24,188 9%

#### Market Share – MWHs Sold April 2002

TEXAS
ELECTRIC
CHOICE THE POWER IS YOURS. USE IT

MWHs Sold		% of MWhs Sold		
<b>Utility</b>	Affiliated	Non-affiliated	Affiliated	Non-affiliated
	REP	w/ TDU	REP	w/ TDU



265,465	75,329	77.9%	22.1%
315,493	88,589	78.1%	21.9%
1,097,937	490,244	69.1%	30.9%
3,572,320	1,165,420	75.4%	24.6%
5,459,014	923,896	85.5%	14.5%
	3,572,320 1,097,937 315,493	3,572,320 1,165,420 1,097,937 490,244 315,493 88,589	3,572,320 1,165,420 75.4%   1,097,937 490,244 69.1%   315,493 88,589 78.1%



1-866-PWR-4-TEX POWERTOCHOOSE.ORG

10,710,229 2,743,479

**79.6**%





#### Transfers to POLR

- As of Monday June 17, 2002:
  - 13,410 transfers to POLR have been completed on a cumulative basis
    - This number includes transfers back to the bundled utility during the pilot.
    - This number reflects all cumulative requests to transfer to POLR and may include some customers who have subsequently selected a REP other than the POLR.
  - 9,833 transfers to POLR are scheduled.
  - 4,676 transfers to POLR are in review.

#### Transfers to POLR through June

TEXAS
ELECTRIC
CHOICE THE POWER IS YOURB. USE IT

T&D	Transfers to POLR*	Disconnects
Utility	through June 17, 2002	through June 2001



Oncor	16,679	74,545
Reliant	10,793	80,027
CPL**	3	36,457
TNMP	1,014	20,545
<b>WTU</b> **	1	9,041
Total	28,490	220,615

<sup>\*</sup>Includes completed, scheduled, and in review

<sup>\*\*</sup> AEP companies did not report disconnection numbers for Jan. and Feb. 2001





#### SBF and Low-Income Discounts

- Approximately 470,000 customers identified in the files LIDA provides to REPs that were used for April billings.
- Based on the reports submitted by REPs for April, approximately \$4.4 million in discounts were given to low income customers in April.
  - includes "catching up" some customers who did not get discount in previous months.
- Approximately \$7.3 million in discounts given to low income customers year-todate.